



## **Milesi Wood Coatings & Glue Products Plus Join Forces on Italian High Performance Professional Wood Coatings**

**West Palm Beach, FL – August 24, 2015** – Glue Products Plus Inc., located in West Palm Beach, FL is now the distributor of the complete line of Milesi high performance Italian wood coatings, according to a joint announcement released by the companies today. The new distribution agreement marks the first time the two well-known corporations have partnered to provide a complete line of high performance Italian technology wood finishing products to professional woodworkers, cabinetmakers, and millwork producers. Glue Products Plus services customers in the West Palm Beach and the south Florida area. Glue Products Plus offers full technical support, custom color matching, and a team of technician's to support their customer's needs and the unique Milesi product offering.

The new distribution agreement pairs two companies that each have long traditions of providing high quality professional residential and commercial products to the wood working industry. Glue Products Plus founded in 1980, is a leading provider of high quality Wood coatings products to the woodworking industry. Glue Products Plus provides professional woodworkers with one source for all the finishing products they use, need and want. Milesi, has produced Wood Coatings since 1946 and is the leading Wood coatings manufacturer in Europe with proven innovative wood finish systems sold in 70 countries worldwide and not commonly found in North America.

“Glue products Plus is excited about the opportunity to distribute the entire Milesi Wood coatings offering,” said **Charles Hansen, President – Glue Products Plus**. “This

partnership will allow us to expand our customer base and offer some of the finest European Wood finish products available on the market.”

“We consider this agreement with Glue Products Plus a landmark in our North American wood coatings business and a another solid step in rolling out the Milesi National Distribution Program with quality partners such as Glue Products Plus” said **Jeff Takac, Milesi - General Manager – North America** “It’s not often that a company with the expertise, knowledge and service of Glue Products Plus, and a company with the unique heritage, products, research, and chemistry of Milesi join forces. This relationship has the potential to help both organizations experience solid growth and benefit our end users with cutting edge high performance European wood finish technologies in the second largest wood market in the US. Milesi Wood Coatings are well known and respected in the NA market and this partnership allows our end users in Florida to have access to Milesi Wood coatings through a highly respected partner such as Glue Products Plus.”

#### **Glue Products Plus**

Glue Products was founded by Jim Baker and Jim Dale back in 1980. Originally located at 5000 Georgia Avenue, West Palm Beach, Jim and Jim started Glue Products because the supplier of wood glue in the area had a hard time supplying them with Franklin/Titebond Wood Glue. So they took their money and put it together to create Glue Products, and started supplying the local woodworker with Franklin Titebond products. Jim and Jim struggled for about 2 to 3 years to keep the business going and in their fourth year they started adding more products. With the additions and their knowledge, they owned the business for about 10 years.

In 1990, they sold the business to Mike Ranger and Les Boss who changed the name to Glue Products of Florida. Due to the hard work of themselves and their wives, over their 11 years of ownership they grew the company by adding automotive, marine and artist products along with expanding the woodworking industry.

In 1999 Glue Products Plus was born. Still keeping the tradition of family owned and operated; father, son, and 2 sisters took over the business, along with many family members and friends. The name was changed once more to Glue Products PLUS, due to the wide variety of products that have been added since 1980.

**Mission Statement** At Glue Products Plus, the customers come first. That has been our goal since day one. Along with excellent customer service, comes quality products at affordable prices. Our business thrives on having the best products, pricing and service to make us your one stop shop.

We're here to offer answers and provide solutions for your business needs. If you have any questions, comments or concerns please contact us at [shop@glueproducts.com](mailto:shop@glueproducts.com) Phone: (561) 833-186 Fax: (561) 833-0746 Toll Free: (800) 771-1863

### **Milesi Wood Coatings - *Italian Technology meets design solutions***

Milesi is a brand of the IVM Group, one of the largest and influential wood coatings manufactures in Europe and in the world. Milesi products were born in 1947 in Italy, a country that has always been a point of reference in the furniture industry. These products were developed and perfected through constant interaction with local industry experts and designers who are appreciated all over the world.

Whit its presence in North America, the IVM Group wants to declare the intention to make Milesi products more available to the North American professional user.

IVM Group can establish a systematic cooperation with the North American user to define the product and application.

For more info: <http://www.milesi.us>

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#### **Press contacts:**

Jeff Takac - General Manager – North America

[j.takac@ivmchemicals.com](mailto:j.takac@ivmchemicals.com) - 407-506-4913

Chiara Rubin – Communication Manager

[c.rubin@ivmchemicals.com](mailto:c.rubin@ivmchemicals.com) - +39 0384 254 603